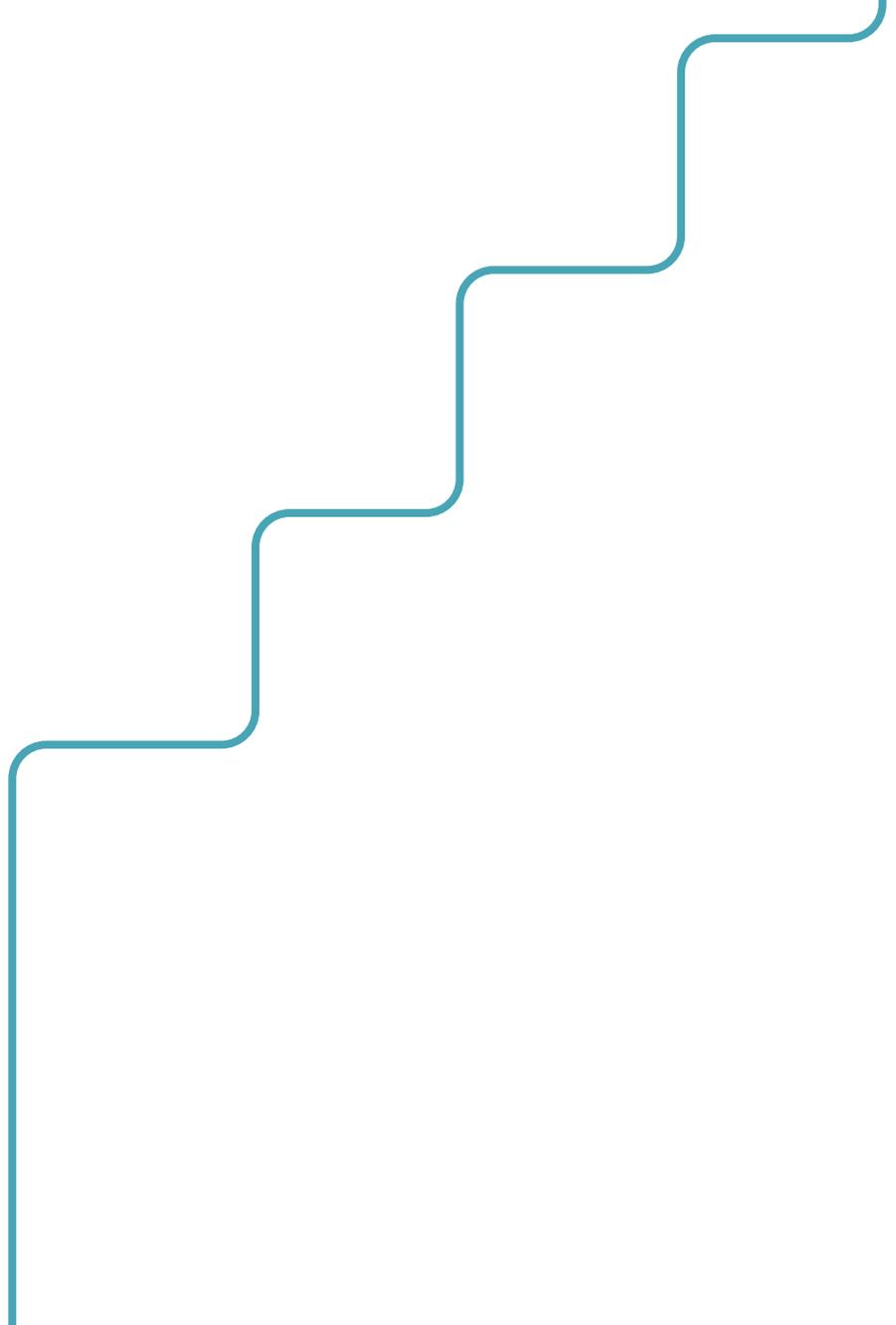


SIMPLE  
STEPS *for*  
CHURCH BUDGETING



# FOREWORD

## How to use this Resource

Building the church budget bridge has never been easy. As a church financial leader, you are to be commended for your willingness to accept this major responsibility. Budget development lies at the center of a complex matrix of church activities.

Annual calendar planning, mission performance evaluation, professional staffing, building administration, and debt retirement can rise like a flood at budget planning time. The budget planning group must act in concert with other church leaders to engineer a comprehensive approach to ministry that is inclusive and redemptive. Otherwise, the congregation may drown in confusion.

## Building a Budget Bridge for the Kingdom

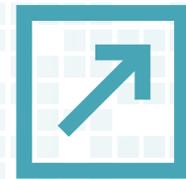
This suggests a straightforward procedure to assist the budgeting group in accomplishing its task in a redemptive context. Obviously, the primary goal is adopting a budget. However, several components are required for ensuring that the process builds congregational consensus and strengthens personal discipleship. On page 3, note and work through the necessary actions for assembling a bridge for sound financial ministry.

The Budget Development Committee/Group gives overall direction to the budgeting process. Consider including these actions as your church compiles next year's budget:

- ▶ Seeking Spiritual Direction
- ▶ Consulting with Church Organizational Leaders
- ▶ Building Congregational Acceptance
- ▶ Encouraging Personal Commitments

Several worksheets are included for your convenience and may be duplicated as necessary. Some worksheets might not be used, but be careful not to eliminate essential pieces from your budget bridge.

# STEPS TO BUILDING YOUR CHURCH BUDGET



## Budget Development Committee/Group

1. Build positive regard for stewardship among other church ministries.
2. Suggest actions to assist the church in conducting comprehensive stewardship development.
3. Prepare giving histories, mission statements, and other background information.
4. Conduct a coordinated ministry planning meeting.
5. Distribute budget proposal forms; invite the participation of all appropriate church leaders.
6. Establish deadlines for budget proposals, discussions, and adoption.
7. Encourage church leaders to stay on schedule.
8. Though the goal of the budget development group is a dollars-and-cents financial statement, its main functions are coordination and communication.

### ACTION

## 1

## SEEKING SPIRITUAL DIRECTION

- Seek God through prayer before proceeding.
- Ask God for wisdom in how to best communicate the purpose for having a church financial ministry plan.
- Develop a clear statement of the church's mission (page 3).
- Include personal stewardship as a primary response to fulfilling the church's mission.
- Review the Church Giving Profile (page 6).
- Project next year's ministry priorities.

### ACTION

## 2

## CONSULTING WITH CHURCH LEADERS

- Seek God through prayer before proceeding.
- Ask God for wisdom in how to best communicate the purpose for having a church financial ministry plan.
- Develop a clear statement of the church's mission (page 4).
- Include personal stewardship as a primary response to fulfilling the church's mission.
- Review the Church Giving Profile (page 7).
- Project next year's ministry priorities.

### ACTION

## 3

## BUILDING CONGREGATIONAL ACCEPTANCE

- Write an attractive budget proposal.
- Provide a copy for every member.
- Make a formal budget presentation.
- Communicate the Church Giving Profile for the past five years through graphics and charts.
- Allow opportunity for dialogue.
- Call for congregational adoption.
- Conduct a church-wide stewardship development emphasis.

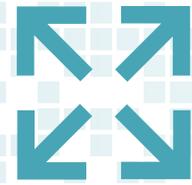
### ACTION

## 4

## ENCOURAGING PERSONAL COMMITMENT

- Interpret what the Bible says about stewardship and giving.
- Model expected behavior through testimonies.
- Ask members to declare their intentions for giving.
- Remind the congregation of progress in giving.
- Express gratitude for faithfulness in giving.
- Provide offering envelopes for each person (including children and youth).

# HOW TO INCORPORATE MISSION, VISION, AND THE MIRACULOUS IN CHURCH BUDGETING



In order to create an engaging ministry budget, every church needs to first consider what ministry objectives it wants to accomplish next year and how these align with the church's Vision and Mission. Your strategy depends on your resources, people, circumstances, money, and motivation.

Before a strategy can be developed, something more crucial must be known. The church must determine what ministry it will be doing the upcoming year and why you are doing it. Answering these questions lays the foundation for creating a budget that will inspire your congregation to support it.

## First, why are we doing church?

A simple statement of purpose is your Mission. Before you start building a bridge, developing a budget, or doing church, a Mission Statement needs to be carefully developed and known.

## Second, what will our church look like if we accomplish our Mission?

This picture of the desired future is your Vision. What will the future look like if we do a great job accomplishing the Mission taking into account our community, resources, needs, call, and spiritual gifts? This Vision Statement will be unique to your church.

So, prior to the process of church budgeting, clearly define and understand your church's Mission and Vision! Before you can create an effective church budget, you need to clearly determine what God is calling your church to do over the upcoming year.

What motivates people to do their job well? Is it perks, benefits, salaries, tools, training, encouragement, rewards, or vacations? The resounding answer from millions of employees and volunteers in every work setting imaginable is: tell me why I'm doing this and what end result is desired.<sup>1</sup>

Develop your church budget based on a biblical strategy to get your church from your Mission to your Vision! In your budgeting process, leave plenty of room for God to do something miraculous in the heart of your people.

**"Go, therefore, and make disciples of all nations, baptizing them in the name of the Father, and of the Son, and of the Holy Spirit, teaching them to observe everything I have commanded you."**

**MATTHEW 28:19 - 20**

**Develop your church budget based on a biblical strategy to get your church from your Mission to your Vision!**

<sup>1</sup> Marcus Buckingham and Curt Coffman, *First, Break All the Rules: What the World's Greatest Managers Do Differently*.



# GUIDING THE BUDGETING PROCESS



## Allow Ample Time

The entire budgeting process can require up to three months. Start early! Consider any fixed constitutional requirements or fiscal deadlines your church may have. Allow adequate time for coordinating the work of multiple leadership groups.

## Seek and Expect God’s Leadership

Begin with a time of spiritual direction. Allow the Holy Spirit to influence the budgeting process. Developing stewards in a congregation is an awesome responsibility that promises great blessings. Lead the congregation to affirm stewardship as a high point of Christian obedience and not simply “paying the bills.”

## Follow a Schedule of Key Meetings

It is often helpful to set the date for Budget Adoption first and then establish dates and timeframes for actions leading toward Budget Adoption. An initial Coordinated Ministry Planning meeting sets the tone for building trust among church leaders and challenges everyone to consider what God would have the church accomplish in the coming year.

Key Meetings	Completion Dates
Coordinated Ministry Planning	
Proposed Submission Deadline	
Budget Compilation Meeting	
Budget Presentation	
Budget Adoption	
Congregational Commitment Service	

## Coordinate the Efforts of Key Church Leaders

The Budget Committee should not seek to control all financial decisions regarding the church’s ministry and operations. Rather, they should elicit the efforts of other key leaders and ensure their budget proposals are completed in a timely manner according to the budget development schedule. Budget proposal worksheets are available for each leadership group listed below. Duplicate worksheets from pages 7 through 12 as needed.

Key Leaders	Leadership Responsibilities
Church Staff	Fulfill ministry assignments and submit budget proposals.
Program Organization Directors	Complete annual planning and submit budget proposals.
Mission Support Group	Analyze missions giving and propose new goals.
Personnel Group	Evaluate staff and recommend compensation adjustments.
Finance Group	Evaluate/recommend adjustments to debt and insurance.
Operational (Building & Grounds Group)	Evaluate facilities and transportation needs and set goals.
Treasurer/Financial Secretary	Provide statistical information to assist budget process.

## Focus Budget Compilation into Four Major Components

Remember that Christ called upon us to “make disciples,” not to make budgets. Each component in budget design is influenced by the other components. Balance must be achieved to provide comprehensive ministry. Percentage allocations can be adjusted from year to year. The entire budget formula can be enlarged by efforts to increase giving. Planning each component demands careful choices. In the mission support arena, funds for short-term volunteer mission participation should be considered. Staff support is key to church growth. It is not unusual to spend half of the budget resources on staff support. A church receives a greater return on investment in personnel than in program support, but the staff must have ministry resources with which to work. Debt service can erode a church’s ministry performance and mission support. If your church struggles with operational costs, consider conducting a capital fund-raising program in addition to regular budget allocations.

## Communicate with the Congregation

A clear budget presentation builds confidence for generous giving among church members. Compare the current budget proposal to giving strengths and trends from previous years. Highlight major changes in allocations from previous years and give justification related to the mission priorities of the church. Use visual presentations to personalize ministry expenditures. A video or photos shown in a visual format will help church members visualize what their gifts are accomplishing. Personal testimonies and open discussions add warmth and encourage greater investment in the life of the church. Mail copies of the budget to every family and distribute copies to those attending the presentation.

## Encourage Personal Giving Commitment

Budget development and adoption are not complete until members have been challenged to make personal giving commitments. Budget goals and church mission statements have no integrity unless they are underwritten with the offerings of God’s people. In all our efforts to write an acceptable ministry financing plan, remember that our Lord is still looking for “cheerful givers.” Lead the church to participate in appropriate year-round stewardship enrichment activities.



### STEWARDSHIP CALENDAR IDEAS / ENRICHMENT ACTIVITIES

#### SUMMER ( June – August )

- Since the summer months create giving challenges for the church, schedule a special Sunday in the summer to promote giving to the ministries.
- Train Church Stewardship Development Team.
- Conduct Coordinated Ministry Planning Meeting.
- Have someone share a tithing testimony in the worship service one Sunday.
- Have tithing tracts distributed in each Sunday School class for the members to discuss during the first 15 minutes of class time.

#### FALL ( September – November )

- Conduct a major stewardship emphasis including sermons,

testimonies, and personal giving commitments.

- Conduct a Budget Fair to display ministries.
- Use bulletin covers that emphasize stewardship.
- Present an attractive, challenging budget proposal.
- Vote to adopt church budget.
- Send thank you notes to faithful givers.
- Have an individual from a ministry area give a testimony of how the money was used and of a life changed through the ministry.
- Obtain mission information to promote the missions ministry.

#### WINTER ( December – February )

- New Budget Celebration Event

- Calculate year-end gifts for special projects or capital needs.
- Emphasize Missions giving.
- New year’s resolutions offer an opportunity to conduct a tither’s enlistment emphasis.

#### SPRING ( March – May )

- Have a member share a tithing testimony in the worship service.
- Personal Money Management – Tax season forces families to study personal finances. Teach biblical principles for handling money wisely. Offer a personal money management course to the congregation and community.
- Capital Fund-Raising – Warm weather encourages building improvements.

# CHURCH GIVING PROFILE



The following chart should be completed by the church treasurer/financial secretary prior to the Coordinated Ministry Meeting. The chart at the bottom of this page should be completed by the stewardship/budget committee.

Last 5 Years	Annual Church Budget	Annual Gifts Received	Average Sunday Attendance	Average Weekly Gifts *	Total Receipts

\* Note: To determine the average weekly gifts, divide budget gifts received by the average Sunday attendance. The resulting answer should then be divided by the 52 Sundays in a year.

## Encourage Growth in Giving

1. The stewardship chairman should lead a discussion of any changes in your congregation's budget giving and mission support over the last five years. The church must prove it is worthy of donations through the mark it leaves on the world.
2. Giving through the church can be increased by consistently reminding members of the ministry needs which should be addressed.
3. Help your congregation understand their giving potential through comparisons with neighboring churches or state averages. Data is published each year in State Convention annuals. Calculate a tithe of the average household income from your state, county, or metro area and multiply by the number of families in your church. Sensitive persons will respond to expectations when shown a "dollars-and-cents" model.
4. Pray for God's wisdom and leadership as you project goals for next year's giving.

## Truths To Consider About Giving

- We are raising money for life transformation, not institutional survival.
- People give to people and causes, not to institutions or programs.
- There is no substitute for absolute integrity. NONE.
- People give to winners; tell your stories.
- Givers do not just give; they invest.
- Listen carefully, respond strategically, and thank people sincerely.
- Givers need continual evidence that they are giving money to financially efficient ministries.
- Givers look for ministries with which they have a heart connection—a shared cause that makes the ministry a compelling recipient of funds.

## NEW YEAR'S GOALS FOR BUDGET GIVING

Year	Annual Church Budget	Annual Gifts Received	Average Sunday Attendance	Average Weekly Gifts	Total Receipts

# MISSION SUPPORT WORKSHEET



## MISSION GIVING PROFILE

Last 5 Years	Annual Church Budget	Cooperative Program	%	Associational Missions	%	Total Missions

Special Offerings

Volunteer Missions Participation

Local Benevolence

Other

“They will glorify God for your obedience to the confession of the gospel of Christ, and for your generosity in sharing with them and with others.”

**2 CORINTHIANS 9:13**

- Great Commission churches share in a special stewardship of the gospel.
- Budget planning time offers the best opportunity for enlarging mission support.
- Pray carefully as you plan next year’s goals.

## NEW YEAR’S GOALS

Year	Annual Church Budget	Cooperative Program	%	Associational Missions	%	Total Missions





# FINANCIAL SUPPORT WORKSHEET FOR CHURCH STAFF



The church financial secretary/treasurer should complete the "Last Year" column. The Personnel Committee or the group responsible for completing the recommendations for church staff financial support should complete the recommendations and submit them to the Budget Planning group.

**Date to be returned to the Budget Planning Group:** \_\_\_\_\_

**Name:** \_\_\_\_\_ **Staff Position:** \_\_\_\_\_

Itemized List	Last Year	Recommendation
<b>Ministry Related Expenses</b> (not compensation)		
<input type="checkbox"/> Automobile		
<input type="checkbox"/> Convention/conferences		
<input type="checkbox"/> Books, periodicals, media (CD/tape/video)		
<input type="checkbox"/> Continuing education		
<input type="checkbox"/> Hospitality		
<b>Total Reimbursement Funds</b>		

### Employee Benefits

<input type="checkbox"/> Personal Security Program:		
Medical		
Disability		
Term Life		
Personal Accident		
<input type="checkbox"/> Church Annuity Plan contribution		
<input type="checkbox"/> Social Security offset (taxable)		
<b>Total Benefits</b>		

### Personal Income

 (not compensation)

<input type="checkbox"/> Salary (cash)		
<input type="checkbox"/> Housing Allowance <small>(if ordained, licensed, or commissioned)</small>		
<b>Total Personal Income</b>		

<b>Financial Support Total</b>	
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# CHURCH MINISTRY BUDGET MODEL



Biblical Base	Ministry Statement	Specific Ministries	Expenditures Last 12 Months	Budget Proposal	%
<p><i>Jesus said, "Go... and make disciples of all nations... teaching them to observe everything I have commanded you."</i> (Matthew 28:19-20)</p>	<p><b>Mission Ministries</b> Every church has the responsibility and privilege of extending its ministry locally, nationally, and internationally. Our efforts in this area range from proclaiming the gospel to meeting basic human needs, here and around the world.</p>	Cooperative Program			
		Association Missions			
		Volunteer Missions			
		Local Benevolence			
		Other			
		<b>SUBTOTAL</b>			
<p><i>"...the worker is worthy of his wages."</i> (Luke 10:7)</p>	<p><b>Personnel Ministries</b> The Lord has led our pastor and staff to this church to equip members for ministry. Through preaching, teaching, counseling, and other ministries, we are reminded of God's eternal care over us.</p>	Salaries & Housing			
		Retirement			
		Taxes			
		Insurance			
		Ministry Expenses			
		Other			
<b>SUBTOTAL</b>					
<p><i>"for the training of the saints in the work of ministry, to build up the body of Christ."</i> (Ephesians 4:12)</p>	<p><b>Church Growth Ministries</b> Christian growth is a key to deepening effective service to Christ. By providing trained leadership, Bible study resources, and a strong focus on missions, our church helps Christians grow toward mature disciples.</p>	Literature			
		Music			
		Youth			
		Revivals			
		Vacation Bible School			
		Postage/Printing			
		Other			
<b>SUBTOTAL</b>					
<p><i>"...I have built the temple for the name of the Lord God of Israel."</i> (1 Kings 8:20)</p>	<p><b>Operational Ministries</b> Our church building has been constructed in honor of God and as a gathering place for all who would come to learn from Him.</p>	Utilities			
		Insurance			
		Repairs (Building/Equipment)			
		Vehicles			
		Debt Service			
		Other			
		<b>SUBTOTAL</b>			
<b>Grand Total</b>					100%



